



## Selecție mobilități de practică Erasmus+vară 2022, sesiunea Mai 2022

Biroul Erasmus+ al Universității Babes-Bolyai alături de AIESEC Cluj-Napoca vă invită să participați la sesiunea de selecție din luna mai 2022 având ca scop mobilități de practică în cadrul programului Erasmus+, pentru vara anului 2022, destinată studenților înmatriculați la nivelul licență (anul 1 și 2) și masterat (anul 1).

Selecția va consta intr-un interviu online inițial în limba engleză cu comisia de selecție formată din membrii Biroului Erasmus+, AIESEC Cluj-Napoca și reprezentanții instituțiilor partenere, în baza unui dosar de candidatură.

Dosarul de candidatura trebuie trimis în format pdf până în data de 22.05.2022 ora 13.00 la urmatoarea adresa de mail: <u>oana.cozmuta@ubbcluj.ro</u>, și trebuie sa conțină următoarele elemente

- <u>fişa candidatului</u> câte una pentru fiecare destinație aleasă\*, respectând urmatoarele mențiuni:
  - La rubrica Facultatea care oferă mobilitatea notați Biroul Erasmus+ și AIESEC Cluj-Napoca
  - La rubrica Universitatea sau instituția pentru care aplicati notați codul proiectului pentru care aplicați
- declarație tip;
- Curriculum Vitae formatul Europass în limba engleză;
- scrisoare de motivaţie în limba engleză-câte una pentru fiecare destinație aleasă \*
- certificat de competență lingvistică pentru limba engleză (Cambridge, IELTS, Alfa, Lingua, etc)- studenții care nu dețin un certificat de competență lingvistică până la data selecției, vor adăuga în dosar o declarație pe proprie răspundere prin care își exprimă acordul de a participa la sesiunea de testare lingvistică on-line care va avea loc dupa selecție, și vor putea fi declarați admiși doar după promovarea testului cu calificativul B1-B2;
- adeverință de la facultate în care este menționată media obținută la ultima sesiune de examene;
- dovada creării contului pe situl AIESEC, primită pe mail-ul personal.





\* Deoarece este un număr limitat de locuri, puteți candida pentru mai multe destinații. În acest sens, vă rugam sa completați câte o fișă a candidatului și o scrisoare de motivație pentru fiecare opțiune, menționând codul fiecărui proiect, respectiv ordinea preferinței dumneavoastră.

## Calendarul selecției:

- 02.05.2022-22.05.2022, ora 13.00-trimiterea dosarelor de candidatură în format pdf la următoarea adresă de mail: oana.cozmuta@ubbcluj.ro
- 16.05.2022-reactualizarea anunțului de selecție, cu posibile noi destinații
- 24.05.2022, ora 17.00- afișarea programărilor la interviu a candidaților
- 25.05.2022- interviul inițial cu comisia de selecție formată din membrii Biroului Erasmus+, AIESEC Cluj-Napoca și reprezentanții instituțiilor partenere
- 26.05.2022- afișarea listei cu studenții care au fost selectați în urma primului interviu
- 27.05.2022- depunerea contestațiilor
- 30.05.2022-rezolvarea contestatiilor
- 31.05.2022- testarea lingvistică online pentru studenții selectați care nu au prezentat un certificat de competență lingvistică până la data interviului

## Important!!!

- Pentru a putea lua în considerare candidatura dumneavoastră, vă rugăm sa vă creați un cont pe pagina AIESEC, accesând următorul link <a href="https://aiesec.org/">https://aiesec.org/</a>, și să adăugați în dosarul de candidatură dovada creării contului primită pe mail-ul personal.
- Grantul Erasmus este in valoare de 670 sau 720 Euro pe lună, în funcție de țara gazdă.
- Durata unei mobilități este de minim 60 de zile.
- Studenții selectați vor achita către AIESEC Cluj-Napoca o taxa de mobilitate în valoare de 160 Euro, iar la începerea mobilității, vor achita taxa de proiect către compania/organizația gazdă, care diferă în funcție de proiectul în care vor fi implicați.
- Cazarea este suportată de către companii/organizații pe durata proiectului (conform tabelului de mai jos), iar diferența de zile până la minimul de 60 este acoperită de către student din grantul Erasmus.
- În cazul în care vor apărea proiecte noi, lista acestora va fi actualizată în data de 16.05.2022- vă rugăm să reverificați lista începând din această dată.





## **Descriere Proiecte**

Location:Belgrad, Serbia	Project duration: 1	1.07.2022-22.08.2022	Slots:1
Project & Description: QA Softw	are Tester		
QA tester run various tests on s	software to ensure it meets all stand	lards and guidelines and is	ready to be marketed to consumers. They ide
issues and run debugging progra	ams as needed. QA testers also gener	ate reports and work with s	software developers to correct issues.
About Unicom Telecom			
Unicom is a group of companies	s, focused on system integration, soft	tware development, cloud	cybersecurity services and IT distribution, nurte
a culture of innovation and pe	ople development. The main custon	ner segments of the comp	any are telco, government, finance and corpo
sectors. The strongest expertise	e is on cybersecurity, network and IT	infrastructure, analytics so	plutions and product development. The IP port
includes: UniTF Cybersecurity N	Vanagement Platform (SIEM & UEB/	A). Mobile device and pare	ental control solution. Carrier-grade lawful ses
tracking. Consent and privacy n	nanagement. Unicom operates a CEI	RT and Security Operations	S Center and provides cloud based and operation
security services.			
Responsibilities:			
<ul> <li>Executes test cases under the second s</li></ul>	er varying circumstances		
<ul> <li>Documents and evaluate</li> </ul>	es test results		
<ul> <li>Detects, logs, and report</li> </ul>	ts program bugs and glitches		
<ul> <li>Tracks defects and helps</li> </ul>	s troubleshoot errors		
Reviews test procedures	s and develops test scripts		
Partners with developer	rs and engineers to drive QA efforts		
Required Skills:		Background:	
• English C2 (Deguired)			
<ul> <li>English- C2 (Required)</li> </ul>		Computer Sc	iences (Required)
<ul> <li>English- C2 (Required)</li> <li>SQL (Required)</li> </ul>			aster student
	juired)	First year Ma	
• SQL (Required)		First year Ma	





Project Cod: Pr.2 Belgrad -MKT					
Location: Belgrad, Serbia	Project duration: 11.07	7.2022-22.08.2022	Slots:1		
Project & Description: Creative assistant	in marketing				
We are looking for a student to join the team in developing a marketing campaign, creating a brand awareness strategy for the company which					
includes: Turning ideas into concepts, concepts into precise and compelling messages, messages into inspiring, engaging, captivating content ar					
finding ways to place it in front of the r	right audience and stakeholders. Sap	ofo Groove Initiative is o	committed to offering an alternative approach		
leadership, so we are looking for a stud	dent who is curious about leadershi	p. This project is focus	ed on a brand awareness campaign delivered v		
sprints and at the end of the internship,	the student will have a cross-sector	experience essential for	working in a hybrid environment.		
About Sapfo Groove Initiative					
•	to offering an alternative approach	to leadership. We know	that progressive brands simply don't do things     and the second s		
typical ways. So why choose a typical ap		•			
Responsibilities:	· · · ·				
• doing research in order to form	creative concepts				
• turning concepts into presentati	ons				
• communication with stakeholde	rs				
<ul> <li>copywriting</li> </ul>					
storytelling					
<ul> <li>creating a storyboard for the brack</li> </ul>	and awareness campaign				
Required Skills:	Time Management	Background:			
• English- B2 (Required)	(Required)				
Communication(Required)	• Detail Oriented (Required)	<ul> <li>Marketing</li> </ul>			
• Digital Marketing (Required)	Creativity (Required)				
• Content Marketing (Required)					
• Critical Thinking (Required)					
Benefits:Accomodation-provided					
	Project fee: -				





No.	Project Cod: Pr.3 Belgrad –Bus. Admin.				
3	Location: Belgrad, Serbia	Project duration: 11.07	2022-22.08.2022	Slots:1	
	Project & Description: Business Development Ass	sistant			
	We are looking for a student to join the business				
	with stakeholders. The student is responsible for		-		
	stakeholders. Sapfo Groove Initiative is committe	-	••	•	
	about leadership. This project is focused on a bra			nd at the end of the internship,	the student will
	have a cross-sector experience essential for work	king in a hybrid environm	ent.		
	About Sapfo Groove Initiative				
	Sapfo Groove Initiative LLC is committed to offer	ing an alternative approa	ch to leadership. We k	now that progressive brands sir	mply don't do things
	in typical ways. So why choose a typical approach	n to leadership?			
	Responsibilities:				
	<ul> <li>doing market research</li> </ul>				
	<ul> <li>communication with stakeholders</li> </ul>				
	<ul> <li>meetings with stakeholders</li> </ul>				
	communication with partners				
	RequiredSkills:		Background:		
			•		
	• English- B2 (Required)		<ul> <li>Business Adm</li> </ul>	ninistration	
	• Time Management (Required)				
	• Critical Thinking (Required)				
	Communication (Required)				
ĺ	Benefits: Accomodation - provided				
	Erasmus+ grant: 670 Euro	Project fee: -		AIESEC fee: 179 Euro	
	Application link: <u>https://aiesec.org/</u>				





Location: Belgrad, Serbia	Project duration:	11.07.2022-05.09.2022	Slots:2
Project & Description: Market Res	search Analyst		
Your role is to find potential clien	ts based on defined criteria, by mai	ket researching and analyzi	ng.
About Byteout Software Itd			
We build custom software wholly	r tailored to the demands and requi	rements of our clients' busir	ness, users and customers. Our services incluc
			o developed several of our own products, incl
•	• •	to help business owners of i	nternet shops to get an Android or iOS app fo
their shop in the quickest, simple	st possible way.		
Responsibilities:			
<ul> <li>market research</li> </ul>			
<ul> <li>lead generation</li> </ul>			
<ul> <li>data analysis</li> </ul>			
<ul> <li>good case practice resear</li> </ul>	ch		
<ul> <li>improvement of our proc</li> </ul>	esses		
<ul> <li>trends analysis</li> </ul>			
	eferences and company needs, it is	possible to gain some other	tasks and responsibilities if agreed upon.)
RequiredSkills:		Background:	
English- B2 (Required)		Sales	
Solution Orientation (Rec		First year Ma	ster student
Detail Oriented (Required	(1		
Organisational Managem	ent (Required)		
<ul> <li>Analytical Thinking (Requ</li> </ul>	ired)		
Benefits: Accomodation - provided	k		
Erasmus+ grant: 670 Euro	Project fee: -		AIESEC fee: 179 Euro





Project	Cod: Pr.5 Novi Sad –IT			
Locatio	n: Novi Sad, Serbia	Project duration: 12.07	2022-23.08.2022	Slots:1
-	&Description: Frontend Developer			
			-	using React. js concepts and workflows such as
	You will also be responsible for profiling a	ind improving front-end p	performance and docu	menting our front-end codebase.
	NOVIPROG			
				ty software solutions and mobile applications
-	• • •		-	eliver exceptional and high quality software
	-			medium-sized companies all around the world. We
	• •	re solutions that can be e	asily maintained, provi	iding the workforce of the clients' companies with
-	t software solution.			
-	sibilities:	1		
•	Meeting with the development team to o		as and applications.	
•	Reviewing application requirements and	interface designs.		
•	Identifying web-based user interactions.			
•	Developing and implementing highly resp			concepts.
•	Writing application interface codes using		•	
•	Troubleshooting interface software and	00 0 11		
•	Developing and implementing front-end		ser interface concepts	
•	Monitoring and improving front-end per			
•	Documenting application changes and de	eveloping updates		
Require	edSkills:		Background:	
•	English- B2 (Required)			
•	Javascript			velopment and programming
•	React JS		<ul> <li>First year Ma</li> </ul>	ister student
•	CSS			
•	HTML			
	s:Accomodation, computer -provided			
	<b>is+ grant:</b> 670 Euro	Project fee: -		AIESEC fee: 179 Euro
Applica	ition link: <u>https://aiesec.org/</u>			





Location: Novi Sad, Serbia	Project duration: 12.07.2022-23.08.2022	Slots:1
Project & Description: Marketing and	l Sales Assistant	
Assisting the Business Development	Manager by supporting the social media channels and activ	vely participating in the lead generation campaig
The intern will also be conducting res	search to identify new potential clients and report on resea	irch findings.
About Vizlore Labs		
VizLore Labs Foundation (VLF) is a no	n for profit R&D organization focused on innovative projection	ts in all IoT verticals. Our vision is to lead region
ICT technology related innovation an	d seed entrepreneurship culture. Our team comprises 6 fie	ld experts in ICT and IoT systems, project
management and business strategy of	levelopment supported with 6 experienced developers and	5 junior developers.
Responsibilities:		
Markating activities:		
Marketing activities:	(procentations infographics desumants)	
	(presentations, infographics, documents)	
•	l media posts (visual and text)	
	t the benefits of our solutions.	
	of followers among social media channels.	
	ant social media groups by promoting our solutions	
Sales activities:		
Identifying new potential clie		
Performing lead generation of		
	the purpose of client nurturing	
RequiredSkills:	Background:	
• English- B2 (Required)	Economics	
Computer	First year M	aster student
Wordpass		
Benefits: Accomodation-provided	·	
Erasmus+ grant: 670 Euro	Project fee: -	AIESEC fee: 179 Euro





Project Cod: Pr.7 Vilnius-Bus Location: Vilnius, Lithuania		rting with 01.07.2022-tbd	Slots:1
Project &Description: Busine			
customers and partners. Busi		arket is a position in which ye	ousiness, who have earned the trust of regula our main goals are to analyze market, search, ATE MUST HAVE POLISH OR ROMANIAN
About Tempus Trans			
	any providing efficient transport and logist of companies capable of offering custome		D6 as a freight forwarding company, Tempus f high-quality logistics services.
Responsibilities:		. 0	<u> </u>
Market analysis in the	e Polish or Romanian logistics sector;		
Search for potential c	customers/partners, creation of a database	2;	
Development/adapta	tion of sales material for the Polish or Ron	nanian market;	
Contacting and maint	taining relationships with existing/future c	lients or partners;	
Active B2B sales;			
Search for new devel	opment opportunities		
Required Skills:		Background:	
		Business Admini	stration
• English- B2 (Required), Ro	omanian/Polish	<ul> <li>Marketing</li> </ul>	
Presentation skills		First year Maste	r student
	Sales		
Sales	Client servicing		
Client servicing			
<ul><li>Client servicing</li><li>Internet usage</li></ul>			
<ul><li>Client servicing</li><li>Internet usage</li><li>Mac usage</li></ul>			
<ul><li>Client servicing</li><li>Internet usage</li></ul>	Project fee:69 Euro		AIESEC fee:160 Euro





	Location: Vilnius, Lithuania	Project duration: 16.	08.2022-27.09.2022	Slots:1	
1	Project &Description: Quality Educati	on			
-	The project aims to contribute to SDG	i #4 by providing and opening spa	ce for quality education fo	or people of all ages, ensuring educational	
	opportunities from initial literacy to o				
	Responsibilities:				
(	Global Volunteer will directly contribu	ite towards upscaling the literacy	of the community on bas	ics of mathematics (numeracy), science and	
	-				
languages. Activities will be ran with a non-formal education method, addressing both the knowledge acquired and the development of the					
beneficiaries views in an intercultural environment					
ł	beneficiaries views in an intercultural	environment			
	beneficiaries views in an intercultural Required Skills:	environment	Background:		
_		environment	Background: • Education		
_	Required Skills:	environment	-		
I	Required Skills: English- B2 (Required)	environment	-		
-	Required Skills: English- B2 (Required) Problem Solving	environment	-		
	Required Skills: English- B2 (Required) Problem Solving Creativity	environment	-		
•	Required Skills: English- B2 (Required) Problem Solving Creativity Communication	environment	-		
	Required Skills: English- B2 (Required) Problem Solving Creativity Communication	environment	-		
	Required Skills: English- B2 (Required) Problem Solving Creativity Communication		-		
- • • • • • -	<ul> <li>Required Skills:</li> <li>English- B2 (Required)</li> <li>Problem Solving</li> <li>Creativity</li> <li>Communication</li> <li>Language Teaching</li> </ul>		-	AIESEC fee:160 Euro	





Ρ	Project Cod: Pr.9 Anykščiai- 1 WEG			
Le	.ocation: Anykščiai, Lithuania	Project duration: 27.	06.2022-08.08.2022	Slots:4
Ρ	Project & Description: Decent Work And	Economic Growth		
	he project aims to impact SDG #8 by pr guidance.	oviding young people with soft	and hard skills trainings,	needed to qualify for a decent job, and career
R	Responsibilities:			
G	Slobal Volunteers will collaborate with f	ormal and tachnical cohools to	create and conduct coft a	and have altilla training an wall an area diding any
g	uidance for local youth and building up			and hard skills trainings as well as providing car
g			Background: • Education	and hard skills trainings as well as providing car
g	uidance for local youth and building up		Background:	and hard skills trainings as well as providing car
g R	uidance for local youth and building up Required Skills:		Background:	and hard skills trainings as well as providing car
g R	uidance for local youth and building up Required Skills: English- B2 (Required)		Background:	and hard skills trainings as well as providing car
g R	uidance for local youth and building up Required Skills: English- B2 (Required) Problem Solving		Background:	
g R • •	Required Skills: English- B2 (Required) Problem Solving Language Teaching	entrepreneurship skills.	Background:	
g R • • B	Required Skills: English- B2 (Required) Problem Solving Language Teaching Communication	entrepreneurship skills.	Background:	AIESEC fee:160 Euro





	Project Cod: Pr.10 Anykščiai- 2 WEG		
	Location: Anykščiai, Lithuania	Project duration: 04.07.2022-15.08.2022	Slots:2
	Project & Description: Decent Work And Eco	onomic Growth	
	The project aims to impact SDG #8 by provio guidance.	ding young people with soft and hard skills trainings,	needed to qualify for a decent job, and career
	Responsibilities:		
		nal and technical schools to create and conduct soft a	and hard skills trainings as well as providing care
	guidance for local youth and building up ent Required Skills:	trepreneurship skills. Background:	
		· · ·	
		Background:	
	Required Skills:	Background:	
•	<ul> <li>Required Skills:</li> <li>English- B2 (Required)</li> </ul>	Background:	
•	<ul> <li>Required Skills:</li> <li>English- B2 (Required)</li> <li>Problem Solving</li> </ul>	Background:	
	<ul> <li>Required Skills:</li> <li>English- B2 (Required)</li> <li>Problem Solving</li> <li>Language Teaching</li> </ul>	Background: • Education	
	<ul> <li>Required Skills:</li> <li>English- B2 (Required)</li> <li>Problem Solving</li> <li>Language Teaching</li> <li>Communication</li> </ul>	Background: • Education	AIESEC fee:160 Euro





No.	Project Cod: Pr.11 Pamukkale SC			
11	Location: Pamukkale, Turkey	Project duration: 18.07.	2022-29.08.2022	Slots:3
	Project & Description: Speaking Club-Quality Ed	ucation		
	The project aims to impact SDG #4 by generating	g awareness and fostering	engagement towards t	he sustainable development goals and global
	citizen values.			
	Responsibilities:			
	Global Volunteers will be responsible for fosteri	ng educational spaces on t	he Sustainable Develop	ment Goals, as well as local and global issues in
	collaboration with schools or local NGOs in vario	ous communities. The proje	ect will be carried out u	sing interactive, non-formal educational methods
	and organizing and delivering practical spaces of	r events.		
	Required Skills:		Background:	
			<ul> <li>Education</li> </ul>	
	English- B2 (Required)		<ul> <li>Languages</li> </ul>	
	Creativity			
	Language Teaching			
	Adaptability			
ĺ	Benefits: Accommodation, 1 meal per day -provi	ided		
	Erasmus+ grant:670 Euro	Project fee:-		AIESEC fee:160 Euro
	Application link: <u>https://aiesec.org/</u>			





Location: Denizli Mer	kez, Turkey	Project duration: 1	.8.07.2022-29.08.2022	Slots:4
Project & Description	Reduced Inequaliti	ies		
The project aims to in	pact SDG #10 by fo	stering educational spaces of	on the basics of inequality as	s well as promoting local initiative to tackle
discrimination and ine	equality in the comn	nunity		
Responsibilities:				
Global Volunteers wil	be responsible for	delivering workshops and d	vnamics on human rights. in	equality and inclusion issues. Volunteers will
		change by creating local init		
				•
Required Skills:			Background:	
Required Skills: • English- B2 (R	equired)		· ·	·
	• •		Background: • Education	on and Journalism
• English- B2 (R	• •		Background: • Education	
<ul> <li>English- B2 (R</li> <li>Communicati</li> <li>Creativity</li> </ul>	• •		Background: • Education • Communication	
<ul> <li>English- B2 (R</li> <li>Communicati</li> <li>Creativity</li> <li>Leadership</li> </ul>	on		Background: • Education • Communication	
<ul> <li>English- B2 (R</li> <li>Communicati</li> <li>Creativity</li> </ul>	ship		Background: • Education • Communication	
<ul> <li>English- B2 (R</li> <li>Communicati</li> <li>Creativity</li> <li>Leadership</li> <li>World Citizen</li> </ul>	ship		Background: • Education • Communication	
<ul> <li>English- B2 (R</li> <li>Communicati</li> <li>Creativity</li> <li>Leadership</li> <li>World Citizen</li> </ul>	on ship ement		Background: • Education • Communication	